

Global Pharma Services for Global Players

The pharmaceutical packaging company August Faller KG and the Canadian pharmaceutical packaging producer BellWyck Packaging Solutions have formed a strategic alliance. This means they provide global players in the pharmaceutical industry with packaging management and quality assurance for international packaging projects in the fields of pharmaceuticals, OTC and clinical studies.

“The globalization and concentration of the pharmaceuticals industry has meant there is a lot more networking going on. We must be able to support our customers with the necessary services to enable them to operate in this market quickly,” says one of the Faller CEOs Dr. Michael Faller, commenting on the move to cooperate overseas. Dr. Herbert Jochum, CEO, adds, “With this, Faller continues to expand consistently in its international network so as to be able to provide pharmaceutical manufacturers process stability in an increasingly global business.” On a European level, Faller already uses the networks COPAPHARM EUROPE and COPACO. “Our strategic alliance with August Faller will allow us to continue to improve the level of quality and service that our discerning customer base has come to expect. We will share quality and product innovation initiatives between our companies, allowing our customers access to the most up-to-date information and products that the world has to offer.” says Jeff Sziklai co-CEO of BellWyck Packaging Solutions.

Both Faller and BellWyck are owner-managed and share the same company philosophy of providing comprehensive packaging management throughout the entire process chain in accordance with international quality standards (ISO, cGMP). Both companies also specialize in packaging solutions for the pharmaceutical industry and offer one-stop shopping and just-in-time delivery for folding cartons, package inserts and labels.

BellWyck Packaging Solutions grew out of this year’s merger of the Canadian healthcare and cosmetics packaging manufacturers Bellshire Ltd and Van Wyck Packaging. The aim of this merger was to combine the services and production capacity of the two packaging manufacturers, to exploit synergies and to steadily increase market position in North America. In the new company, 250 employees generate a turnover in excess of \$60 million CDN.

At August Faller KG there are 750 employees; the expected turnover for the current year is expected to be around 87 million euros. With the PharmaServiceCenters in Waldkirch and Binzen and the EtikettenCenter [labels center] in Schopfheim, Faller’s focus is on a process-oriented concentration of services for the efficient development, production and logistics of packaging.

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